Seeking Alpha ^O

The #1 website for business and financial opinion and analysis

Media Kit - 2013

Why Seeking Alpha?

Reach...

We reach Financial Professionals, Independent Investors, C-Level Executives, Business Decision Makers, Technology Decision Makers and Affluent Consumers

Content...

We have over **5,800 contributors** writing articles on every business sector, moderated for quality and market relevance

Engagement...

Engaging, actionable content and our social media tools drives our over **1.8 million registered users** to generate over 133,000 monthly comments



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What is Seeking Alpha?



Seeking Alpha Site Stats

Unique Visitors (monthly): 9.7 million

Page Views (monthly): 83.7 million

Average Time Spent on Site: 9:01 Registered Users Average Time on Site: 35 Minutes

Registered Users: 1.8 million+

Seeking Alpha is the premier website for actionable stock market opinion and analysis, and vibrant, intelligent finance discussion.



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Editorial Excellence: How it works



- α Average of 322 articles published each business day
- α 63% of all published articles are exclusive to Seeking Alpha
- α 133,000+ monthly comments create a diversity of opinion and viewpoints

"Exposure level on Seeking Alpha is extremely high. Contributors don't feel the need to publish elsewhere."



How Seeking Alpha Differs from Other Finance Sites

Focus...

Our contributor generated, in-depth articles concentrate on financial opinion and analysis rather than news breaking headlines

Social Media...

We offer our readers the direct ability to **interact with authors and users** through many channels as well as popular social media interfaces

Partnerships...

Our strategic partnerships pull users from other major financial websites to Seeking Alpha, **increasing exposure and pageviews**



Social Media

From site based commenting through popular social media channels, Seeking Alpha offers readers many choices.



Interact with

Strategic Partnerships Extend Reach

Leading financial sites find value in aligning themselves with our content



FINANCIAL PROFESSIONALS

"Facebook for Finance"

According to audience tracker Nielsen Co., Seeking Alpha... attracts more financial professionals than any other major financial web site. – Institutional Investor



Why Financial Professionals Rely on Seeking Alpha

Leadership

42% of Seeking Alpha's financial professionals are FAs and RIAs*

Influence

73% of FAs and RIAs *always* or *frequently* come to SA before making investment decisions*

Quality Content

63% exclusive articles published, monitored with a strict editorial lens

Trusted Community

56% of Seeking Alpha contributors are financial professionals



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C-LEVEL EXECUTIVES

"...Seeking Alpha, a forum selected because it's where investors dig in for context and information. It's a rare opportunity to see the CEO and a major short explain the nuances of their decision making." – CNBC



Why C-Level Executives Come to Seeking Alpha

The Perfect Fit



Seeking Alpha

TECHNOLOGY DECISION MAKERS

In a competitive environment and market turmoil, financial institutions seek competitive advantages through utilization of **enhanced systems**, **hardware** and **software**.





Source: IDC Press Release, Feb. 2011, Gartner Aug. 2010, and comScore Custom Study, Feb. 2012

Why Financial Institutions are Increasing Their Technology Budgets?

Government Intervention & Regulation (require technological updated systems)

Globalization of Current Institutions (competition in a global market)

Economic Pressures (need to increase operating efficiency)

Seeking Alpha ^Q

SELF-DIRECTED INVESTOR

"Financial websites and blogs are the most influential external influences for both younger investors and older investors."

- Harris Interactive Study



Why Self-Directed Investors Return to Seeking Alpha

Relevant Content

Over **5,400** new articles published monthly covering all verticals

Engagement

1.2 MM+ unique email subscribers, which generate17.3 MM monthly page views.

Trusted Community

85% of individual investors *always* or *frequently* come to Seeking Alpha before making investment decisions*



THE AFFLUENT CONSUMER

Whether investing in real estate, fine wine or luxury automobiles, **affluent consumers are always looking for a quality product.**

Our refined audience not only invests in luxury items, but in **refined financial opinion and analysis.**



Affluent Consumers Seek Investments in Luxury and Value

Airline Rewards Programs

34.7% are airline rewards program members

Hotel Reward Programs

41.7% are hotel rewards program members

Luxury Automobiles

16.4% own luxury automobiles

Platinum Credit Cards

23.8% own a platinum credit card



Focused, Effective, Efficient Targeting

Combined Targeting Options Build One Powerful Target



Seeking Alpha's Audience Management Platform combines information from site registration with user profiles from the top 35 data providers, including:



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Seeking Alph

What Financial Professionals Say

- α I have to say that the Market Currents are top notch and I am constantly amazed with the information they provide, great work
- α I have found the articles very eye opening and intriguing, allowing me to better help not only myself but also my clients
- α Consistent and very reliable. TRUSTED!
- α I turn to SA everyday, every minute for analysis and opinion.
- α Just praise for Seeking Alpha. Keep up the excellent work!



What Individual Investors Say

- α Great site. I enjoy reading the many opinions on specific subject matter. Keep up the good work
- α I'm retired and make all investment decisions with respect to my selfdirected IRA and my investment portfolio. I refer to Seeking Alpha every morning... I don't buy or sell solely on what it presented, but often it will lead to further research. I am very satisfied with content and format.
- C Seeking Alpha is my primary source for all manner of investment analysis. I like the format that allows bull and bear analysts to debate it out in cogent articles on which I can base reasoned investments. Keep up the great work! Best regards.



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